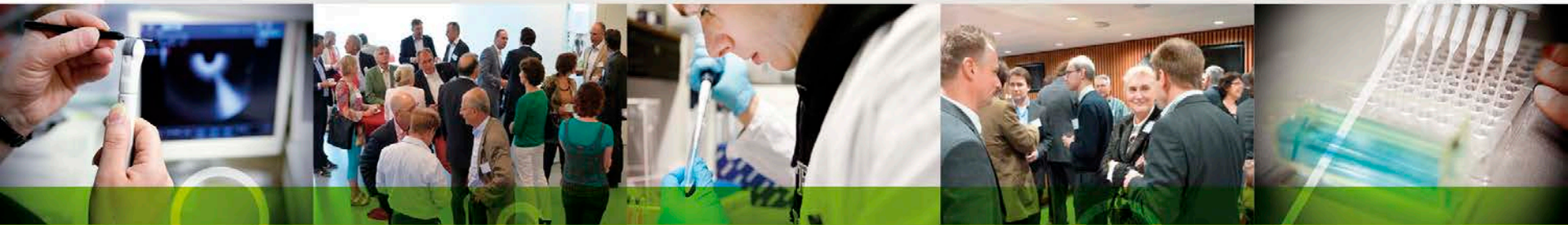


LifetecZONe

Network for entrepreneurs in Life Sciences and Medical Technology



SME's realizing shared ambitions



Agenda

- Introduction LifetecZONE
- Mission and vision
- Core qualities and key values
- How do we match our members?
- Platform
- Members- what's in it for you
- What is LifetecZONE offering and delivering

LifetecZONe

- Founded in 2005
- Association with \pm 100 members
- A self-supporting network, financial independent
- 8 board members (5 SME's)
- Initiated by LIOF and BOM:
development agency's in the regions North-Brabant and Limburg

Lifetec Zuid-Oost Nederland



Mission and Vision

Mission:

LifetecZONE is a valuable network especially for SME's in the field of Life Sciences and Medical Technology in the South of The Netherlands.

We focus on innovative SME's with products.

Vision:

LifetecZONE: for entrepreneurs and created by entrepreneurs.

LifetecZONe – core qualities

- Profound knowledge of members and branches
 - Acquisition
 - Communication
 - Result oriented
-
- Facilitate entrepreneurs in Life Sciences and Health by connecting them with other parties in order to improve growth and quality of their business

Key values:

How do we match our members

- Transparency
- Confidence, trust
- Personal, informal and constructive atmosphere
- Quality
- Integrity

Activities LifetecZONe

We want to achieve intensive matchmaking by:

- Demand driven meetings for members
 - Network meetings (members)
 - Meetings focussed on special themes
 - Meetings at companies or organizations + tour
- Regular interviews of members to stay focussed and in touch
- Creating interaction between our members and other networks (also Euregional)
- Providing a platform

LifetecZONe - platform

- Helps members with real needs for example:
 - helps to find personnel
 - offers discounts on:
 - admission fees for conferences and workshops
 - services via sponsors as in subsidy-scans or market-checks
 - helps to get access to markets etc.

LifetecZONe - platform

- (free) stand at several events
- opportunities to give pitches at events
- table presentations
- cases entrepreneurs
- branche information:
 - up-to-date website
 - LinkedIn

Who are the members of LifetecZONe?

- ± 100 companies
 - Life Sciences 19%
 - Medical Technology 49%
 - Knowledge Institutes 6%
 - Civil Service 4%
 - Consultants 18%
 - Partners 4%



The image shows the LifetecZONe logo at the top, followed by the text "LifetecZONe is proud of its members". Below this is a large grid of 100 member logos, including XENDO, Deloitte, FOCAL, Vitopstart, ACS, Syntech, and many others. At the bottom, the LifetecZONe logo is repeated with the tagline "realizing shared ambitions" and logos for LIOF, BOM, Fagro, and TNO.

What's in it for you?

- From knowledge to practice
- From network to business



LifetecZONe delivers Business

- Helvoet & Axxicon
- Unitron & Nemo-healthcare
- Nemo Healthcare & NBG (Sioux)
- Unitron Group & Nemo Healthcare
- Maastricht Instruments & Kleeven
- Technomed & Nemo Healthcare
- AIM & Maastricht Instruments
- Pathofinder & Magnamedics
- IPC projects, managed by Score Consultancy
- AIM & Virtual Proteins,
- UTC Imaging & Plato System Development,
- Keytec & 2M Engineering
- Peracutus & Qaid (& others)

LifetecZONe - international

Cooperations:

- LifeTechValley
- Hasselt, Belgium
- Medi-Life in Aachen
- Bio-Win in Walloon

- Co-organizer Biomedica Summit

Interested?

Meet us for a free introduction at one of our networking sessions.

For our next meeting check out the LifetecZONe agenda at:
www.lifeteczone.nl/nl/evenementen/agenda

See you at LifetecZONe